


3. FIGURES, DATA, FACTS



In its business segments, voestalpine is a globally leading steel and technology group with a unique combination of material and processing expertise. The company is headquartered in Linz, Austria, and is divided into four divisions, each with a product portfolio that makes them a leading provider in Europe or worldwide. As an environmentally friendly international Group and an important environmental pioneer, voestalpine is committed to the global climate goals and works intensively to develop decarbonization technologies and reduce its CO₂ emissions over the long term.

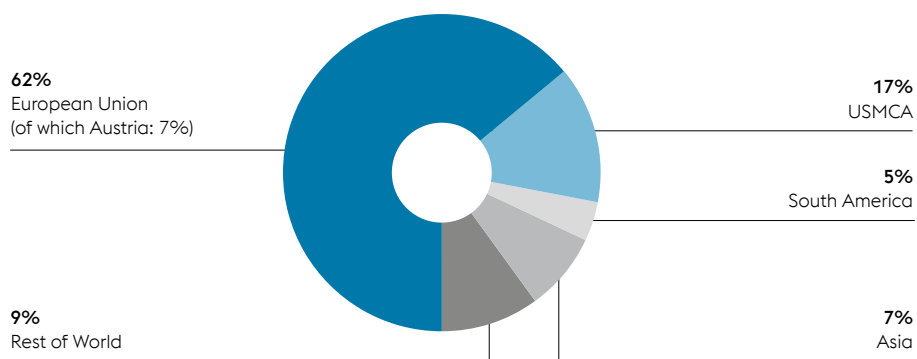


3.1 DEVELOPMENT OF THE KEY FINANCIAL INDICATORS

In millions of euros	2018/19	2019/20	2020/21	2021/22	2022/23
Revenue	13,560.7	12,717.2	10,901.9	14,923.2	18,225.1
EBITDA	1,564.6	1,181.5	1,148.1	2,291.3	2,544.6
EBITDA margin	11.5%	9.3%	10.5%	15.4%	14.0%
EBIT	779.4	-89.0	338.2	1,454.3	1,624.2
EBIT margin	5.7%	-0.7%	3.1%	9.7%	8.9%
Employees (full time equivalent), end of period	51,907	49,682	48,654	50,225	51,202
Research expenditures	170.5	174.4	153.0	173.9	191.2
Operating expenses for environmental protection facilities in Austria	299.1	314.5	300.1	437.5	480.0
Environmental investments for production facilities in Austria	66.0	35.0	15.3	27.0	29.0
Crude steel production (in millions of tons)	6.895	7.173	6.882	7.838	7.079

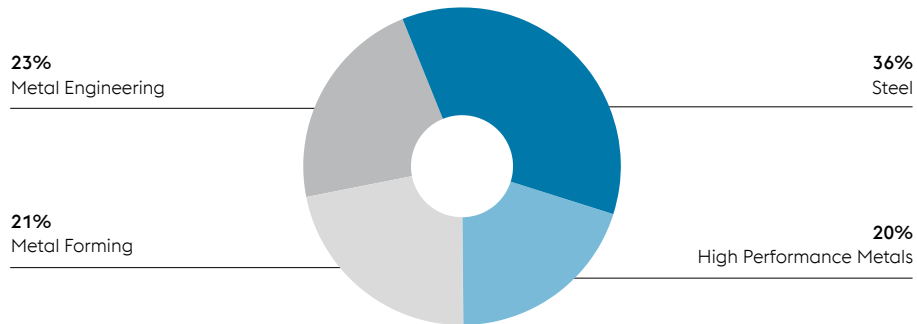
REVENUE BY REGION

In percent of Group revenue, business year 2022/23



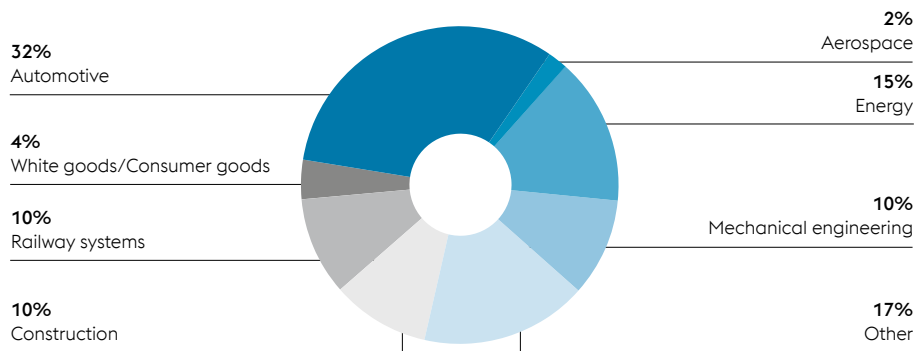
REVENUE BY DIVISION

In percent of total divisional revenue, business year 2022/23



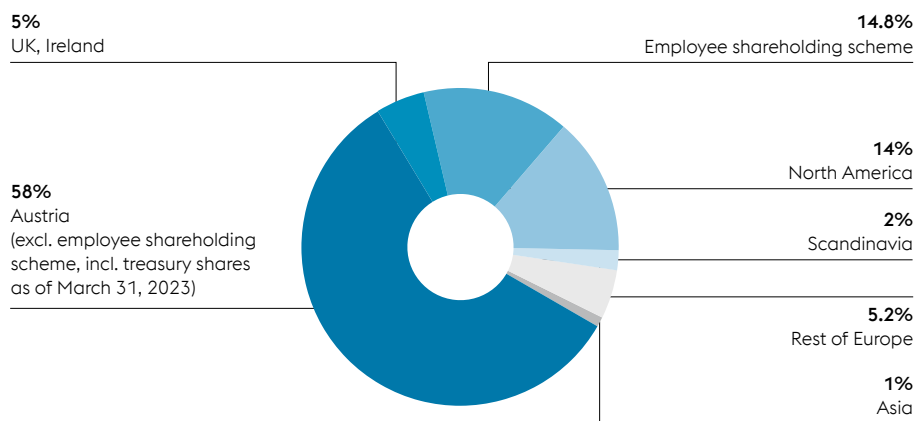
REVENUE BY INDUSTRY

In percent of Group revenue, business year 2022/23



SHAREHOLDER STRUCTURE

In %, as of the close of the business year 2022/23



3.2 THE FOUR DIVISIONS

3.2.1 STEEL DIVISION

The Steel Division is the voestalpine Group's largest division by revenue and a global market leader for heavy plate, steel strip, and complex casings for large turbines. As a global manufacturer of high-quality steel products, it is a driving force of the work to shape a clean and livable future. The Steel Division sets environmental benchmarks for the current steel production route, and its greentec steel program is an ambitious step-by-step plan for achieving climate-neutral steel production. In a first step, the division already offers a CO₂-reduced greentec steel edition of all flat steel products. It is also working on the implementation of climate-friendly production technologies based on green electricity and hydrogen. Thanks to its highest-quality steel strip, the Steel Division

is the first point of contact for major automotive manufacturers and suppliers and supports its customers globally. It also is a key partner of the European white goods and mechanical engineering industries. The division manufactures heavy plate and cast products for applications in the most difficult conditions and provides customized solutions for the expansion of renewable energy.

For more information on the Steel Division, visit <https://www.voestalpine.com/group/en/group/overview/organizational-chart/steel/>

3.2.2 HIGH PERFORMANCE METALS DIVISION

The High Performance Metals Division focuses on technologically advanced special steel products that are manufactured at eight different production facilities in Europe as well as in North and South America. Its global sales and service network encompasses about 140 locations, thus ensuring special proximity to its customers.

The division specializes in the production and processing of technologically most advanced high performance materials as well as in customer-specific services such as heat treatment, state-of-the-art surface treatments, and additive manufacturing processes. The pro-

duction companies of the High Performance Metals Division are located in Austria, Germany, Sweden, Brazil, and the United States. Through its unique, global network of sales and service centers, the division offers its customers the best possible materials availability and processing as well as local contacts.

For more information on the High Performance Metals Division, visit <https://www.voestalpine.com/group/en/group/overview/organizational-chart/high-performance-metals/>

3.2.3 METAL ENGINEERING DIVISION

The voestalpine Group's Metal Engineering Division bundles its expertise in the Railway Systems and Industrial Systems business segments and positions itself in the market as a provider of complete system solutions for the most advanced industrial segments. It is the global market leader in Railway Systems for rail infrastructure systems and signaling technology. Thanks to Industrial Systems, the division also is the European market leader in high-quality wire and

complete welding solutions. The division supplies seamless tubes all over the world from its Kindberg plant in Austria.

For more information on the Metal Engineering Division, visit

<https://www.voestalpine.com/group/en/group/overview/organizational-chart/metal-engineering/>

3.2.4 METAL FORMING DIVISION

Thanks to its unique materials and processing expertise, the Metal Forming Division is the first port of call for customers requiring innovation and quality. The division is voestalpine's competence center for highly refined sections, tubes, and precision strip steel products as well as for pre-finished system components made of pressed, stamped, and roll-formed parts.

Its flexible, mid-sized units offer its customers rapid problem solving in all stages of the development and production process. The division's customers include practically all of the leading manufacturers in the automotive and automotive supplier industries, with a definite focus

on the premium segment, as well as numerous companies in the commercial vehicle, construction, storage, energy, and (agricultural) machinery industries. Just as the voestalpine Group on the whole, the Metal Forming Division also maintains long-term customer relationships with most of its key customers and wins the day through its international presence.

For more information on the Metal Forming Division, visit

<https://www.voestalpine.com/group/en/group/overview/organizational-chart/metal-forming/>