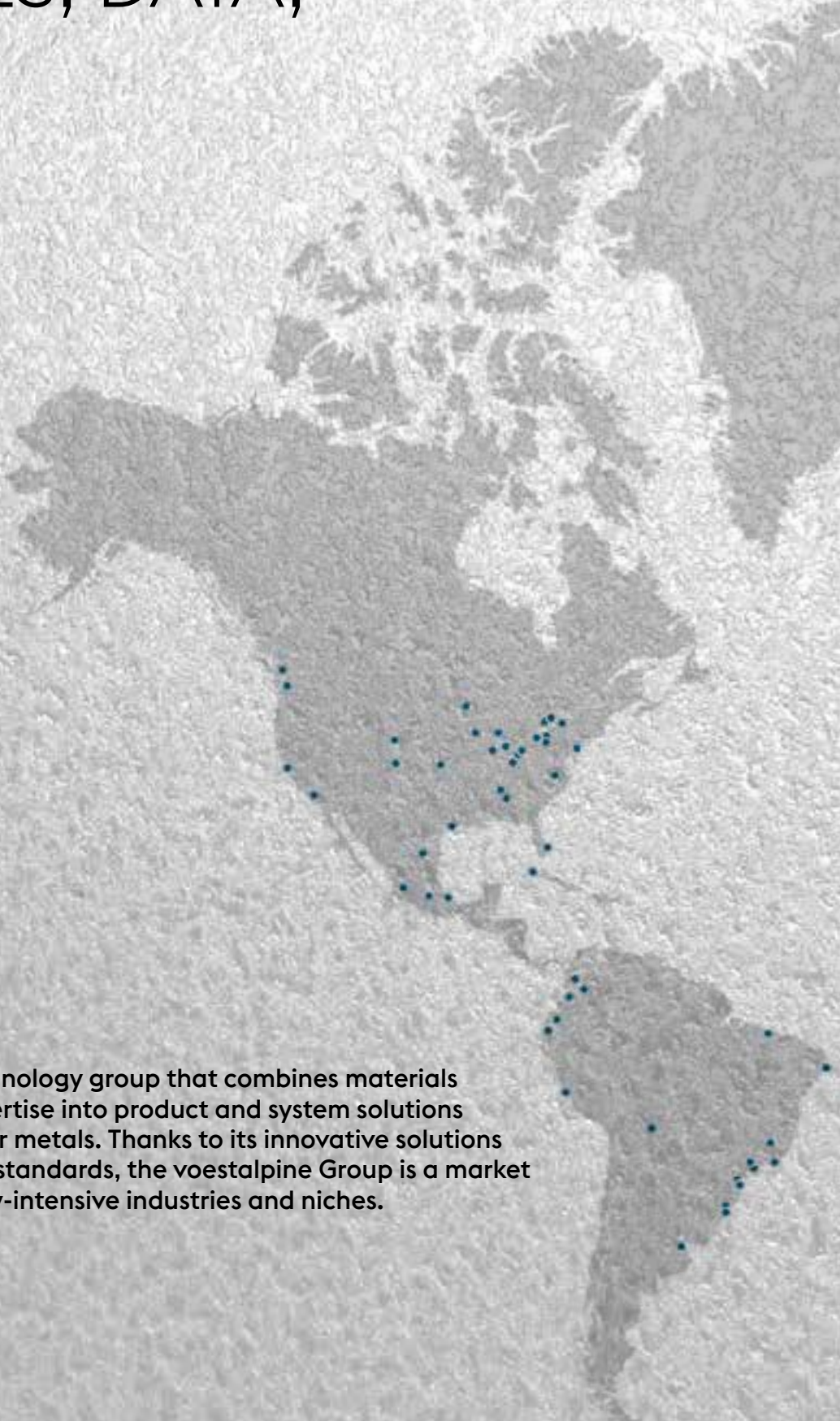
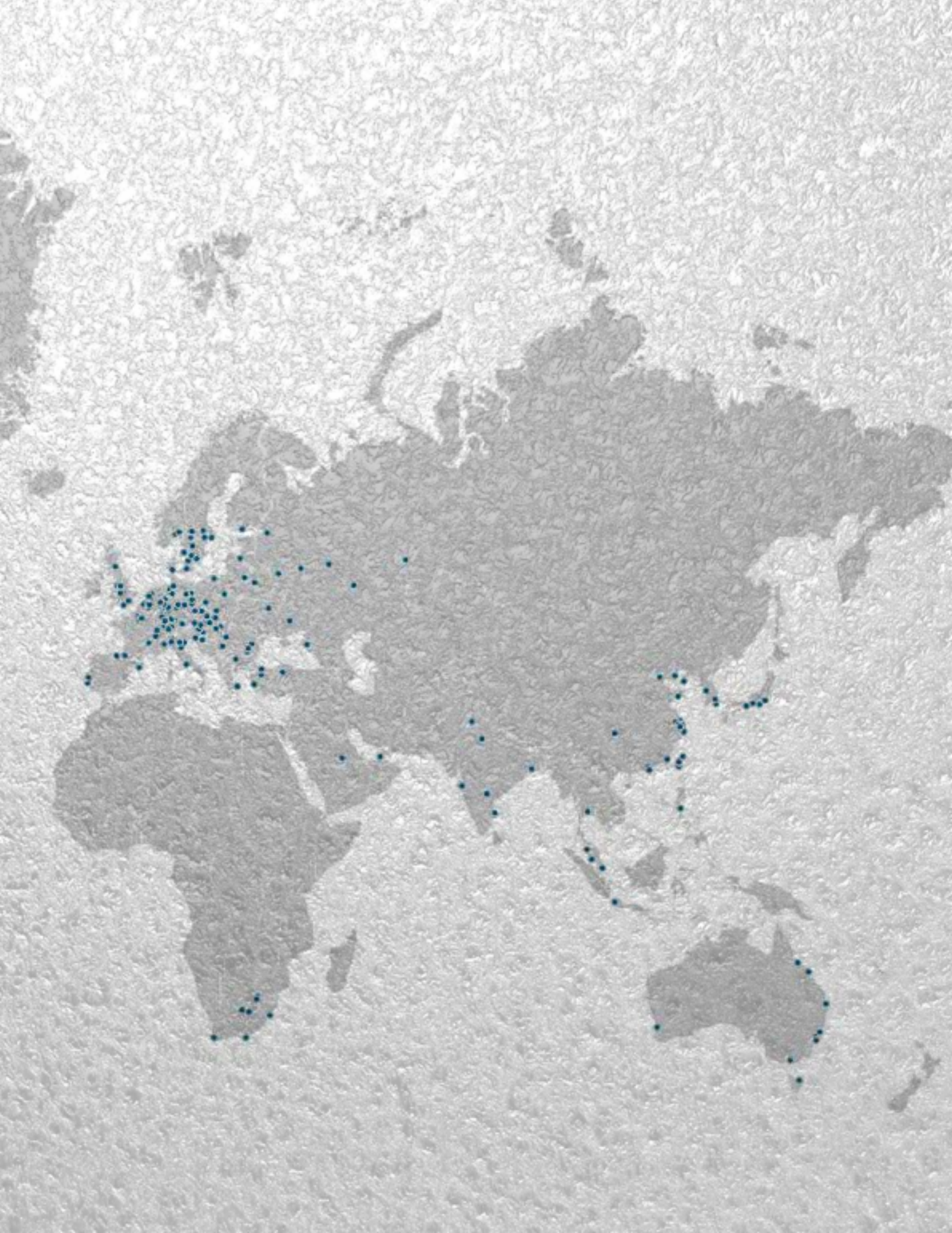


3. FIGURES, DATA, FACTS

A stylized world map is centered on the right side of the page. The map is rendered in a light gray tone and features numerous small blue dots scattered across its surface, representing various global locations or data points. The background of the entire page is a light, textured gray.

voestalpine is a technology group that combines materials and processing expertise into product and system solutions using steel and other metals. Thanks to its innovative solutions and highest quality standards, the voestalpine Group is a market leader in technology-intensive industries and niches.

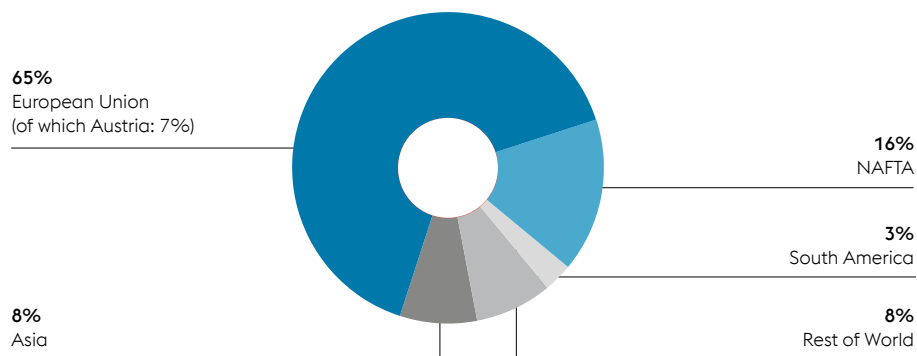


3.1 DEVELOPMENT OF THE KEY FIGURES

In millions of euros	2014/15	2015/16	2016/17	2017/18	2018/19
Revenue	11,189.5	11,068.7	11,294.5	12,897.8	13,560.7
EBITDA	1,530.1	1,583.4	1,540.7	1,954.1	1,564.6
EBITDA margin	13.7 %	14.3 %	13.6 %	15.2 %	11.5 %
EBIT	886.2	888.8	823.3	1,180.0	779.4
EBIT margin	7.9 %	8.0 %	7.3 %	9.1 %	5.7 %
Employees (FTE)	47,418	48,367	49,703	51,621	51,907
Research expenditures	126.7	131.8	140.3	152.0	170.5
Operating expenses for environmental protection facilities in Austria	222.0	237.0	231.0	258.0	299.1
Environmental investments for production facilities in Austria	43.0	55.0	46.0	40.0	66.0
Crude steel production (in millions of tons)	7.929	7.733	7.596	8.140	6.895

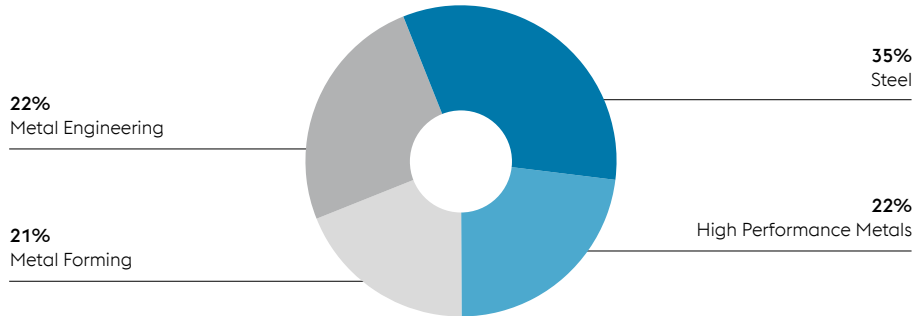
REVENUE BY REGION

As a percentage of Group revenue, business year 2018/19



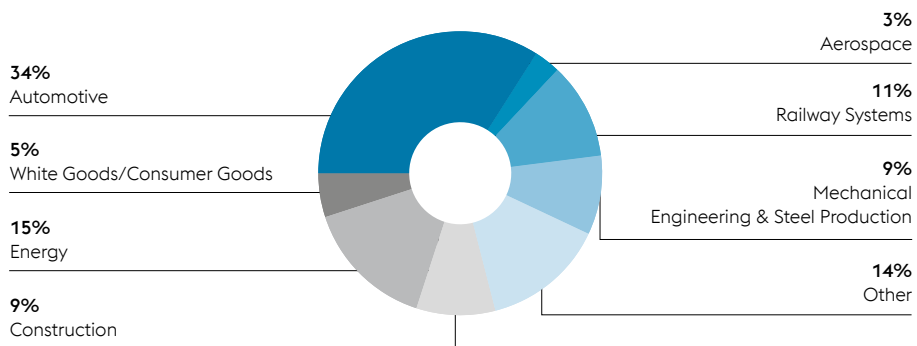
REVENUE BY DIVISION

As a percentage of total divisional revenue, business year 2018/19



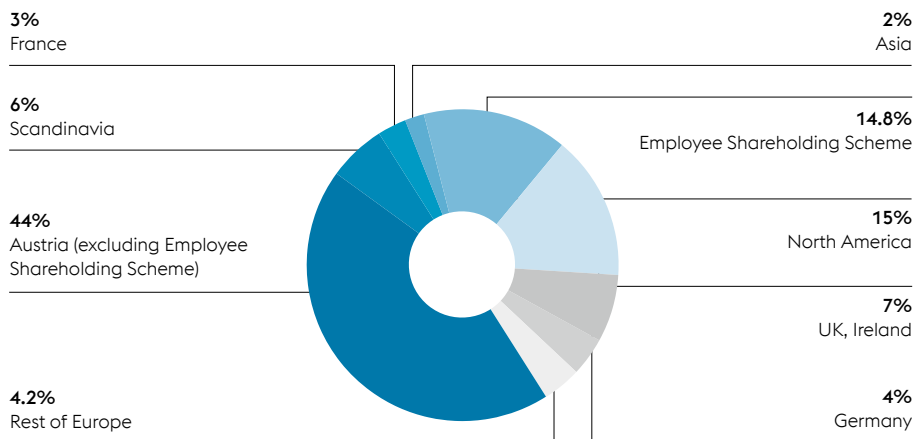
REVENUE BY INDUSTRY

As a percentage of Group revenue, business year 2018/19



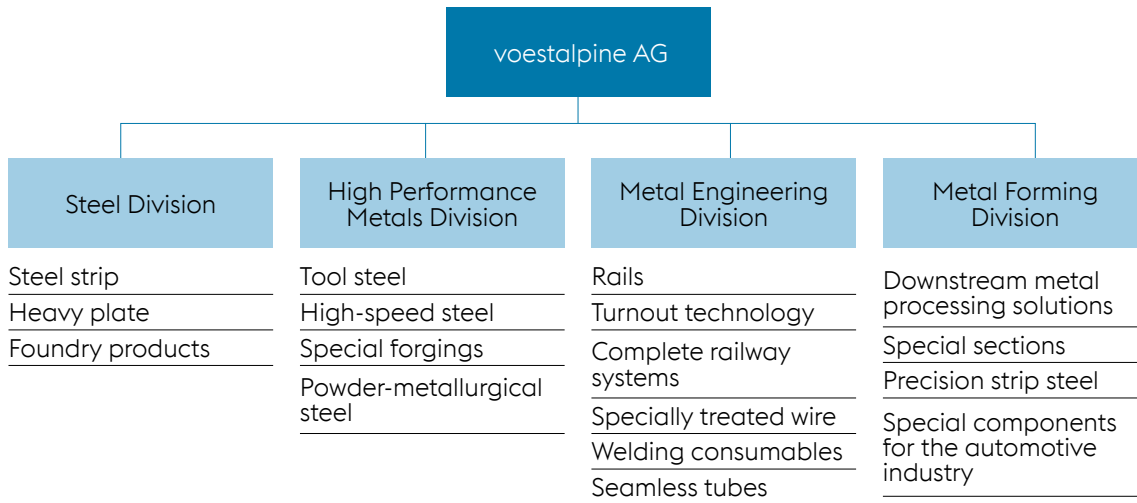
SHAREHOLDER STRUCTURE

In percent, as of the close of the business year 2018/19



3.2 THE FOUR DIVISIONS

The voestalpine Group does business in more than 50 countries on all five continents. Its four divisions encompass 500 Group companies. The Group is headquartered in Linz, Austria.



3.2.1 STEEL DIVISION

In its capacity as the division of the voestalpine Group that generates the highest revenue, the Steel Division is the quality leader with respect to highest quality strip steel and a global market leader in both heavy plate for the most sophisticated applications and complex casings for large turbines.

The Steel Division produces highest quality hot and cold-rolled steel as well as electrogalvanized, hot-dip galvanized, and organically coated steel strip. This is augmented by electrical steel strip, heavy plate, and foundry activities as well as the downstream Steel & Service Center and Logistics Service. The division operates the world's most advanced direct reduction plant in Corpus Christi, Texas, USA, which produces highest quality pre-materials (HBI) for steel production by both voestalpine and external customers.

The Steel Division is the first point of contact for major automotive manufacturers and suppliers with respect to strategic product development and supports its customers globally. Moreover, it also is a key partner of the European white goods and mechanical engineering industries. The division produces heavy plate that is used by the renewable energy industry as well as by the oil & natural gas industries for applications under extreme conditions, for example, in deep-sea pipelines or permafrost regions.

For more information on the Steel Division, visit <http://www.voestalpine.com/group/en/divisions/steel/>

3.2.2 HIGH PERFORMANCE METALS DIVISION

The High Performance Metals Division resulted from the acquisition of Böhler-Uddeholm AG. It is specialized in the production and processing of technologically most sophisticated high performance materials and in customer-specific services such as heat treatment, state-of-the-art surface treatments, and additive manufacturing processes. The division's production companies are located in Austria, Germany, Sweden, Brazil, and the USA. Thanks to its unique, global network of sales and service centers, the High Performance Metals Division offers its customers material availability and processing as well as local contacts.

The division manufactures long products, precision steel strip as well as open-die forge and drop-forge parts made of special steel. It is the global market leader for tool steel and a leading provider of high-speed steel, valve steel, and other products made from special steel, metal powders, nickel-based alloys, and titanium.

The toolmaking industry which, in turn, works primarily for the automotive and consumer goods industries, is the division's most important customer group. The High Performance Metals Division's second production pillar comprises

components for the most demanding applications in the oil and natural gas industries as well as in aerospace. As far as the latter is concerned, the division is its leading supplier worldwide of materials and components for jet engines, aircraft engine mounts, fuselages, wings, and tail units; components for landing gear, doors, and hatches as well as forgings. Not only steel-based materials are used for these items, but also nickel-based alloys and, increasingly, titanium.

For more information on the High Performance Metals Division, visit

<http://www.voestalpine.com/group/en/divisions/high-performance-metals/>

3.2.3 METAL ENGINEERING DIVISION

The Metal Engineering Division bundles the voestalpine Group's activities with respect to long products in the steel, rail, wire, and seamless tube segments. It is the global market leader in turnout technology and associated signaling technology as well as the European market leader in premium rails and quality wire. Moreover, the division is considered the leading provider of high-quality welding consumables.

It operates its own steel production facilities and manufactures the world's broadest range of high-quality rails and turnout products; high-quality wire rod and drawn wire; pre-finished seamless tubes; medium and high-alloyed welding consumables as well as semi-finished steel products. In addition, the Metal Engineering

Division offers a complete range of logistics and services for the rail and turnout technology product segments, including planning, shipping, logistics, installation, and recycling.

The railway systems industry, the oil and natural gas industries as well as the automotive, mechanical engineering, and construction industries are its most important customer segments.

For more information on the Metal Engineering Division, visit

<http://www.voestalpine.com/group/en/divisions/metal-engineering/>

3.2.4 METAL FORMING DIVISION

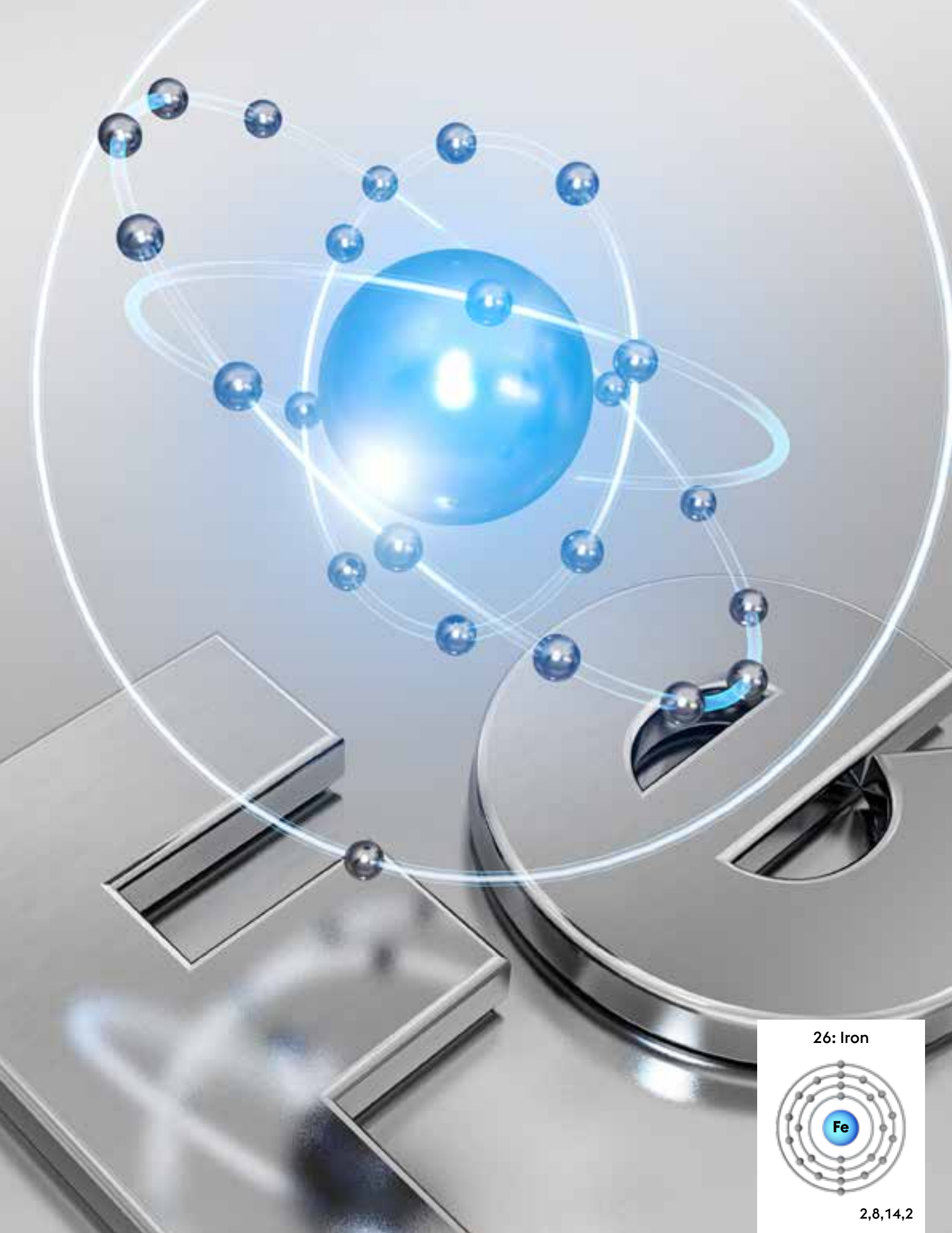
The Metal Forming Division is voestalpine's competence center for highly developed special sections, tube, and precision strip steel products as well as for pre-finished system components made of pressed, stamped, and roll-formed parts of the highest quality. This combination of expertise in materials and processing, which is unique in the industry, and the division's global presence make it the partner of choice for customers focused on innovation and quality.

Aside from customer-specific tailored tubes and sections as well as precision steel tubes, the Metal Forming Division also supplies pioneering automotive body parts for lightweight construction solutions to the automotive industry and its suppliers. It also produces cold-rolled special strip steel for the most advanced applications. Furthermore, the division is known as a provider of intelligent rack system solutions for complex logistics challenges.

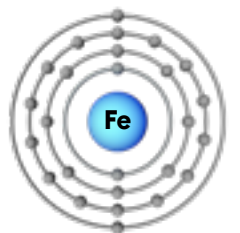
Its flexible, mid-sized units offer its customers rapid problem-solving expertise in all stages of the development and production process. The division's customers include practically all of the leading manufacturers in the automotive and automotive supplier industries (with a definite focus on the premium segment) as well as numerous companies in the commercial vehicle, construction, storage, energy, and (agricultural) machinery industries. Just as the voestalpine Group on the whole, the Metal Forming Division also maintains long-term customer relationships with most of its key customers and stands out both due to its international presence and its unique combination of materials and processing expertise.

For more information on the Metal Forming Division, visit

<https://www.voestalpine.com/group/en/divisions/metal-forming/>



26: Iron



2,8,14,2